# **Financial Statements**

For the years ended December 31, 2017 and 2016

# **Financial Statements**

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December 31, 2017 and 2016

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40 Wall Street, 32nd Floor New York, NY 10005 T 212 785 0100 F 212 785 9168 www.ncheng.com

#### **Independent Auditors' Report**

To the Board of Directors of Coalition Against Trafficking in Women

We have audited the accompanying financial statements of Coalition Against Trafficking in Women, which comprise the statement of financial position as of December 31, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Coalition Against Trafficking in Women as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

NChaig LLA

New York, New York August 8, 2018

# **Statements of Financial Position**

As of December 31,

	2017	2016
<u>Assets</u>		
Cash	\$ 276,355	\$ 295,673
Contributions receivable, net – Note 8	484,452	18,425
Prepaid expenses	7,209	7,612
Fixed assets, net of accumulated depreciation		
of \$38,492 (2017) and \$32,448 (2016)	9,068	10,126
Security deposit	18,903	18,903
Total assets	\$ 795,987	\$ 350,739
<u>Liabilities and net assets</u> <u>Liabilities</u>		
Accounts and accrued expenses payable	\$ 20,666	\$ 29,339
Obligation under capital lease – Note 6	2,325	3,569
Total liabilities	22,991	32,908
Net assets		
Unrestricted	342,107	241,197
Temporarily restricted – Note 7	430,889	76,634
Total net assets	772,996	317,831
Total liabilities and net assets	\$ 795,987	\$ 350,739

# **Statement of Activities**

For the year ended December 31, 2017

	<u>Un</u>	restricted		mporarily restricted		Total
Revenue and support	4	4.54.004	φ.		<b>.</b>	110.100
Contributions	\$	464,921	\$	654,507	\$ 1	,119,428
Interest income		30				30
In-kind contributions – Note 4		1,050				1,050
Special events		165,434				165,434
Less: direct expenses	(	65,087)			(	65,087)
Net assets released from restrictions		300,252	(	300,252)		
Total revenue and support		866,600		354,255	_1	,220,855
Expenses Program services		595,083				595,083
Supporting services						
Management and general		92,181				92,181
Fund raising		78,426				78,426
Total supporting services		170,607				170,607
Total expenses		765,690				765,690
Change in net assets		100,910		354,255		455,165
Net assets, beginning of year		241,197		76,634		317,831
Net assets, end of year	\$	342,107	\$	430,889	\$	772,996

**Statement of Activities**For the year ended December 31, 2016

	<u>Un</u>	restricted	Te	mporarily restricted		Total
Revenue and support			_			
Contributions	\$	221,912	\$	283,395	\$	505,307
Interest income		21				21
In-kind contributions – Note 4		34,253				34,253
Special events		182,884				182,884
Less: direct expenses	(	75,688)			(	75,688)
Net assets released from restrictions		468,636	(	468,636)		
Total revenue and support		832,018	(	185,241)		646,777
Expenses Program services		621,313				621,313
Supporting services						
Management and general		47,209				47,209
Fund raising		85,968				85,968
Total supporting services		133,177				133,177
Total expenses		754,490				754,490
Change in net assets		77,528	(	185,241)	(	107,713)
Net assets, beginning of year		163,669		261,875		425,544
Net assets, end of year	\$	241,197	\$	76,634	\$	317,831

# **Statement of Functional Expenses**For the year ended December 31, 2017

		Program services		Management and general	 Fund raising	 Total
Salaries	\$	188,922	\$	29,321	\$ 46,034	\$ 264,277
Employee benefits		24,270		3,767	5,914	33,951
Payroll taxes		15,023	_	2,332	 3,661	 21,016
Total personnel costs		228,215		35,420	55,609	319,244
Coalition project support						
Latin America, Africa, South East						
Europe, Asia-Pacific and USA		130,535				130,535
Communications		4,141		643	1,009	5,793
Human rights advocacy		106,016				106,016
Insurance		3,843		597	937	5,377
Occupancy		45,491		7,060	11,083	63,634
Postage and shipping		1,646		256	401	2,303
Printing and publications		1,471		225	347	2,043
Professional services						
(In-kind \$1,050) – Note 4		5,750		42,162		47,912
Office expenses		22,276		3,404	5,260	30,940
Travel		30,114				30,114
Website		13,218		2,052	3,221	18,491
Depreciation	_	2,367		362	 559	 3,288
Total expenses	\$	595,083	\$	92,181	\$ 78,426	\$ 765,690

# **Statement of Functional Expenses** For the year ended December 31, 2016

	Program services	Management and general	Fund raising	Total
Salaries	\$ 172,932	\$ 23,085	\$ 42,039	\$ 238,056
Employee benefits	27,528	3,675	6,692	37,895
Payroll taxes	14,552	1,942	3,537	20,031
Total personnel costs	215,012	28,702	52,268	295,982
Coalition project support				
Latin America, Africa, South East				
Europe, Asia-Pacific and USA	222,639			222,639
Communications	5,542	740	1,347	7,629
Human rights advocacy	33,028			33,028
Insurance	4,232	565	1,029	5,826
Occupancy	44,755	5,974	10,880	61,609
Postage and shipping	620	83	151	854
Printing and publications	3,695	493	898	5,086
Professional services				
(In-kind \$34,253) – Note 4	61,554	8,217	14,963	84,734
Office expenses	15,122	2,019	3,676	20,817
Travel	12,002			12,002
Website	149	20	36	205
Depreciation	2,963	396	720	4,079
Total expenses	\$ 621,313	\$ 47,209	\$ 85,968	\$ 754,490

# **Statements of Cash Flows**

For the years ended December 31,

		2017	2016
Cash flows from operating activities Change in net assets	\$	455,165 (	\$ 107,713)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:			
Depreciation Amortization of discount	(	3,288 9,111)	4,079
Change in contributions receivables	(	456,916)	121,575
Change in prepaid expense		403	2,559
Change in accounts and accrued expenses payable	(	8,673)	15,247
Net cash provided (used in) by operating activities	(	15,844)	35,747
Cash flows from investing activities			
Purchase of fixed assets	(	2,230) (	3,244)
Cash flows from financing activities			
Payments on capital lease obligation	(	1,244) (	1,405)
Net increase (decrease) in cash	(	19,318)	31,098
Cash, beginning of year		295,673	264,575
Cash, end of year	\$	276,355	\$ 295,673
Supplemental disclosure of cash flow information			
Interest paid	\$	5	\$ 314

**Notes to Financial Statements** 

December 31, 2017 and 2016

#### **Note 1 Organization**

Coalition Against Trafficking in Women ("CATW") is a not-for-profit organization that promotes human rights by working internationally to combat sexual exploitation in all its forms, especially prostitution and trafficking in women and children. CATW testifies before national congresses, parliaments, and United Nations committees and serves as a clearing house of information and documentation on violations of women's human rights, educating the public and participating in international conferences and networks. CATW is supported primarily through grants from several foundations and the U.S. Department of State.

CATW is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code and has been classified as a publicly supported organization as described in Code section 509(a)(1) and 170(b)(A)(VI).

#### Note 2 Significant accounting policies

**Basis of presentation.** The financial statements of CATW has been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

**Financial statement presentation.** The financial statement presentation follows the accounting standards for not-for-profit organizations. Under these standards, an organization is required to report information regarding its financial position and activities according to three classes of net assets depending on the existence and/or nature of any donor restrictions as follows: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Unrestricted net assets consist of unrestricted contributions and other resources not subject to donor-imposed restrictions.

Temporarily restricted net assets consist of contributions and other inflow of assets whose use by the recipient is limited by donor-imposed stipulation. When donor restrictions expire, that is, when a stipulated time restriction ends or a purpose restriction is fulfilled, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, CATW reports that support as unrestricted.

Permanently restricted net assets consist of net assets that are limited by donors for investment in perpetuity.

**Fixed assets.** Equipment and leasehold improvements are stated at cost, less accumulated depreciation or amortization computed on the straight-line method. Equipment is depreciated over their estimated useful lives of 3 to 7 years. Leasehold improvements are amortized over the shorter of their useful lives or the remainder of the lease period.

#### **Notes to Financial Statements**

December 31, 2017 and 2016

#### **Note 2 Significant accounting policies - (continued)**

**Donated assets.** Donated assets are recorded as contributions at their estimated fair values at the date of donation.

**Donated services.** Donated services represent the estimated value of program and management services provided by individuals. These services are reflected in the financial statements because they create or enhance nonfinancial assets or require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

**Use of estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Promises to give.** Unconditional promises to give are recognized as support in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met and the promises become unconditional.

**Restricted and unrestricted revenue.** Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or the purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

**Functional allocation of expenses.** The costs of providing various programs and activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Income taxes.** CATW is exempt from income taxes under 501(c)(3) of the Internal Revenue Code. CATW has analyzed tax positions taken for filing with the Internal Revenue Service and state jurisdictions where it operates. CATW does not anticipate any significant uncertain tax positions that would require recognition in the financial statements. Periods ending December 31, 2014 and subsequent remain subject to examination by the taxing authorities.

#### **Notes to Financial Statements**

December 31, 2017 and 2016

#### **Note 2** Summary of significant accounting policies - (continued)

Concentrations of credit risk. Financial instruments, which potentially subject CATW to concentrations of credit risk include cash. CATW maintains cash in bank deposits which, at times, may exceed the current insured amount under the Federal Deposit Insurance Corporation (FDIC). As of December 31, 2017 and 2016, CATW's cash balance exceeded the current insured amount under FDIC by approximately \$26,355 and \$45,673, respectively. CATW has not experienced any losses in such accounts and believes it is not exposed to any significant financial risk therein.

Allowance for doubtful accounts. Management has determined that no allowance for uncollectible accounts for accounts receivable or contributions receivable is necessary as of December 31, 2017 and 2016. Such determination is based on management's assessments of the creditworthiness of its donors, the age of its receivables, as well as current economic conditions and historical information.

#### Note 3 Employee benefit plan

CATW has a defined contribution salary deferral 403(b) plan ("the Plan") covering all eligible employees. CATW is required to make a matching contribution in an amount equal to the employee's elective deferral, but not to exceed 3% of the employee's compensation. The employer matching contributions for 2017 and 2016 were \$7,775 and \$5,364 respectively.

#### **Note 4** In-kind contributions

In-kind contributions represent services provided to the programs of CATW. Donated services are recorded at fair value, which is the amount that would have been charged to CATW to purchase the service. In-kind contributions consisted of:

	 2017	 2016
Legal advocacy Professional services – publication design	\$ 1,050	\$ 33,428 825
Total	\$ 1,050	\$ 34,253

#### **Notes to Financial Statements**

December 31, 2017 and 2016

#### **Note 5** Commitments

CATW has a five-year lease for office space in New York. Lease terms include a monthly base rent of \$4,600 commencing June 1, 2015 with monthly rent increases effective on the anniversary date, each year, until the expiration of the lease on May 31, 2020. The lease also includes a real estate tax escalation charge for each subsequent year of the lease based on CATW's share of the excess of real estate taxes over the 2016/2017 base year. Future minimum annual lease obligations are:

Year ending December 31,	
2018	\$ 59,589
2019	61,374
2020	25,885
	\$ 146,848

Rental expense for the years ended December 31, 2017 and 2016 was \$60,259 and \$57,446, respectively.

#### Note 6 Obligations under capital leases

CATW acquired office equipment under capital financing lease. The lease was secured by the equipment with monthly payments of \$129, and an approximated interest rate of 6.50%. The lease matures in June 2019. As of December 31, 2017 and 2016, the capitalized costs, related accumulated depreciation, and net carrying value of the equipment under the capital lease are as follows:

	 2017	2016
Office equipment Less: accumulated depreciation	\$ 6,615 3,969	\$ 6,615 2,646
Total	\$ 2,646	\$ 3,969
The future minimum lease payments are as follows:		
Year ending December 31,		
2018 2019		\$ 1,553 777
Total Less: amount representing interest		 2,330 <u>5</u>
Present value of minimum lease payments		\$ 2,325

#### **Notes to Financial Statements**

December 31, 2017 and 2016

#### Note 7 Temporarily restricted net assets

Temporarily restricted net assets as of December 31, 2017 consist of the following:

	E	Beginning balance	Additions			Additions Releases				
Human rights advocacy	\$	76,634	\$	654,507	\$	300,252	\$	430,889		

Temporarily restricted net assets as of December 31, 2016 consist of the following:

	 Beginning balance	 Additions Releases		 Ending balance	
Human rights advocacy Red alert system	\$ 246,875 15,000	\$ 283,395	\$	453,636 15,000	\$ 76,634
Total	\$ 261,875	\$ 283,395	\$	468,636	\$ 76,634

#### **Note 8** Contributions receivable

Contributions receivable are recorded as support when pledged unless designated otherwise. All contributions are deemed fully collectible. Accordingly, no allowance for uncollectible contributions has been recorded as of December 31, 2017 and 2016. A discount rate of 1.55% has been used to calculate the present value of future collections of contributions receivable. Contributions are expected to be realized in the following periods:

	 2017	 2016
In one year or less	\$ 93,563	\$ 18,425
Between one and three years, net of discount	 390,889	 
	\$ 484,452	\$ 18,425

Discounts applied to contributions receivable as of December 31, 2017 and 2016 were \$9,111 and \$0, respectively

#### Note 9 Subsequent events

CATW has evaluated events and transactions for potential recognition or disclosure through August 18, 2018, which is the date the financial statements were available to be issued. There were no subsequent events requiring adjustment to the financial statements or disclosures.